PRISM Wealth-Building Process: Assessing Your Risk Tolerance

Goal: _____

This worksheet will help you assess how much risk you should take to achieve a specific goal based on the timing of the goal (both when it will be reached and how long it will last) and your psychological and financial ability to withstand market volatility. Enter the number of points for each of the answers and total the scores for each section. See the online article for an interactive spreadsheet. Note: If investing for more than one goal, fill out a separate Risk Tolerance Worksheet for each goal.

Timing of Goal

Financial and Psychological Risk

 How far out into the future is the goal? Short-term — Five years or less Intermediate — Five to 10 years Long-term — More than 10 years Over what time period do you anticipate spending money on the goal? 	1 3 6	 During drops in the stock market, have you: Significantly reduced your exposure to stocks and stock funds Somewhat reduced your exposure to stocks and stock funds Maintained your allocation or bought more stocks 	1 3 6
Short-term — Five years or less Intermediate — Five to 10 years Long-term — More than 10 years	1 3 6	How much of your spending needs are covered by non-portfolio income? None	1
Relative to your wealth, how large of a withdrawal will your goal require over a period of five years or less? High — More than 25% of wealth Moderate — 10% to 25% of wealth Low — Less than 10% of wealth	1 3 6	Some All How would you describe your knowledge of key investing concepts? Basic/Low Moderate	3 6 1 3
Timing Score (total of scores above)		High	6
Based on your score, your timing risk is: Short-term	3–5	Financial/Psychological Tolerance Score (total of scores above)	
Intermediate Long-term	6–11 12–18	Based on your score, your financial and psychological tolerance is: Low Moderate High	3–5 6–11 12–18

In the grid below, mark the box corresponding to both your timing risk score and your financial and psychological tolerance score. Then find the same box in the shaded grid to identify your risk tolerance.

		Timing Risk			
		Short-Term 3–5	Intermediate 6–11	Long-Term 12–18	
Financial / Psychological Tolerance	Low 3–5 Moderate 6–11 High 12–18				(Put an "X"in the box that best describes you)

			Timing Risk	
		Short-Term 3–5	Intermediate 6–11	Long-Term 12–18
Financial /	Low 3–5	Very Conservative	Cons. to Mod.	Mod. to Aggr.
Psychological	Moderate 6-11	Conservative	Moderate	Aggressive
Tolerance	High 12–18	Cons. to Moderate	Mod. to Aggr.	Aggressive

Risk Tolerance Definitions

Very Conservative:	No ability to withstand market swings; will need to withdraw a significant amount of money from portfolio/savings in less than 5 years; spending on goal not covered by other sources of income; little to no understanding of key investing concepts
Conservative:	Limited ability to withstand market drops of up to 15% without panic; limited sources of income beyond portfolio/savings to spend on goal; will need to withdraw money within 5 years to 10 years; basic understanding of key investing concepts
Moderate:	Ability to withstand market drops of up to 20% to 25% without panic; will/may need to begin withdrawing money from portfolio/savings within 10 years; portfolio withdrawals relative to wealth are moderate; some sources of income outside of portfolio help cover spending on goal; generally understand key investing concepts
Aggressive:	No need to take withdrawals in the short-term or shorter-term withdrawals are low relative to wealth; non-portfolio income can cover a significant portion of spending needs; ability to handle market swings without panic; possess understanding of key investing concepts

Note: If investing for more than one goal, fill out a separate Risk Tolerance Worksheet for each goal. <u>Goals should be listed on the Identifying and Prioritizing Your Financial Goals Worksheet</u>